December 13, 1972

12/13

MR. J. N. SELVIG - 146000

Re: Business and Industrial Coordinating Council (BICC)

I am Co-Chairman of the Business and Industrial Coordinating Council (BICD) representing the business community, Attached is a copy of the letter from the Greater Newark Chamber of Commerce (GNC) informing BICD of the support the Chamber has agreed to for 1973. Mr. Richard P. Prottor, Jr., Co-Chairman of BICD, appresenting the Black and Puerto Rican Caucas, is considered to the Community of the

In February of 1972, I was informed by the then Chairman of the Board of the GNGC, Mr. Malcolon C. Davis, bat the Chamber would droy its financial support of BIGO from the 1972 Level of \$85,000 to \$38,566 for 1973, or a 1/8 drop from the 1972 Level of support. New were also informed that in 1974, we should expect \$19,333 from the GNGC and no monies in 1975. Last summer as the basinessment of Occhairman of BIGO, I spoke to the Executive Board of the GNGC to plead my case for higher funding. When I informed Mr. Proctor of the little possibility of gitting more money from the Chamber, the stated that bandrassment Chairman of the Board of the Chamber, Mr. Proctor and a bearing from the new Chairman of the Board of the Chamber, Mr. Proctor made his appeal to the GNGC. I was present along with Mr. Thomas A. Boykin, Executive Director of BIGC. The GNGC letter is the answer to that appeal.

The community sees BIGC as an active agency for change in the City with a staff large enough to be involved. The businessens see BIGC as a small staff with volunteers working as embedsens and catalysts to bring attention to those organizations and companies that are not performing their training, hiring and upgrading functions of minorities properly, and to get them to be more effective.

There has never been a BICC Executive Board agreement that BICC should go directly to corporations of the GNCC to raise funds. The community groups have suggested this, and the businessens on the Board have stated that BICC could only go to companies who are not now supporting BICC through the Chamber.

When I received a copy of the letter sent by Mr. Proctor, I saw that it was addressed to Mr. Procknow. I called his secretary to inform her that I was Co-Chairman of BICC and that the Kearny Works and the Northeastern Region have been active in BICC since it started in 1962. Mr. Proctor's reference to lack of business cooperation in 1972 to reach a goal of 10,000 jobs is in error. The goal was not established because the original goal was unreasonable. It started as a goal of 10,000 jobs and/or upgradings in only BICC companies. Finally, this fall the goal became 10,000 jobs and/or upgradings in Greater Newark. The businessmen in BICC believe that while the original goal was too high, the last target is too low. The real problem is not so much the goal, but community involvement in obtaining the data to find out what is happening, and to organize a force to quicken the pace of minority hiring and upgrading. I am organizing a GNCC Task Force on Jobs and Unemployed for Mr. Grubin that will attempt to gather some of the data requested by Mr. Proctor. The community's objection to this effort is that it eliminates their involvement. They want a paid staff to do this work not business volunteers. The businessmen feel that they are not in a position to give more financial help on top of their taxes, and help to the more than 30 area agencies that are spending 50 millions on jobs and training.

JHL: CH

Att.

1. H. 1020WICK - 146400

SOBBANFORD PLACE · NEWARK, NEW JERSEY 07102 · AREA CODE 201 622-0272 THOMAS A. BOYKIN, EXECUTIVE DIRECTOR Mr. Donald Procknow December 8, 1972

Western Electric Gateway II Newark, New Jersey

Dear Mr. Prochama

The Business and Industrial Coordinating Council has set a goal for 1973 of 10,000 fobs in the Newark area. Some of these jobs may be at the entry level, but the emphasis is on the upprading of Blacks and Puerto Ricans. This is the same goal that BICC civil rights and community groups requested in 1972, but was not obtained due to a lack of business cooperation.

This year, at our last Executive Board meeting, your company was one of the companies that agreed that BICC should implement this goal. However, money has not been provided for the wherewithal to implement such a goal. It was expected that support would be obtained from the Chamber of Commerce. However, this apparently will not be forthcoming as per the attached letter.

In as much as your Company has been cooperative enough to recognize this need in our community--like other diverse groups with varying philosophies ranging from FOCUS to the NAACP and from the YM-VWCA to the Committee for Unified NewArk--we feel your financial support will be forthcoming. It is, however, very necessary to raise the question of whether or not the business community wants to cooperate with civil rights and community groups. The Chamber letter clearly indicates that it wants the BICC to go out of business. If business wants to cooperate with us, then the ouestions become: What kind of structure is desired for cooperation? Do you want to continue BICC? Do you want civil rights and community people on the Chamber Board, or are there other possibilities that you might consider? We demand an equal share of decision making powers as to the rate of progress Blacks and Puerto Ricans will make in employment in the Newark community. We feel progress has been much too slow.

Because of your sensitivity, we are requesting that you take leadership in acquiring the needed funds in order to implement our objectives. Needless to say, time is of the essence, and we would like to hear from you within two weeks. 1973 is now upon us.

Very truly yours,

Richard P. Proctor, Jr., Co-Chairman BICC - Chairman, BICC Black

and Puerto Rican Caucus

RPP/bix Enclosure

cc: Mr. Jules Lozowick, Asst. Mar. V

Chairman of the Board

Grogian Nowark Chamber of Commerce 1180 Reymons Boulevard, Newerk, New Jersey 07102

December 6, 1972 (K-397)

Mr. Jules Lozowick Co-Chairman B.I.C.C. Mr. Richard Proctor Co-Chairman B.I.C.C.

Gentlemen:

The Executive Committee of the Greater Newark Chamber of Commerce would like to extend its appreciation for your time and energies at our recent meeting.

After careful examination of the presentation, it is the conclusion of our committee, that we concur with the action of our board of Directors taken one year ago that the Chamber's financial support of B.I.C.C. for 1973 will be two-thirds of the 1972 support of 589,000.00 or 328,666.66.

Sincerely,

Robert W. Kleinsrt

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